

Co-operative Enterprise Council of New Brunswick



Background

- Historically, social, environmental, cultural, rural economic development issues addressed by community groups and non profits
- Since 90s, fewer grants; donor fatigue
- Shift to social enterprise model
 - Non-profits or for-profits that operate democratically, sell goods/services in the market, invest majority of profits into social, environmental, cultural goals

Social Enterprise in NB

- ▶ 700+; in every sector from construction to tourism, energy, housing, arts and culture, health/home care, transportation, funeral homes....
- \$750,000 in sales, \$225,000 in grants and donations; 16.5 FTEs
- Fewer than 150 co-ops generate \$1.4 billion, 7500 FTEs, \$500 million to GDP
 - Reduced costs to government

Why Social Financing?

- Traditionally financiers, investors haven't taken social enterprise seriously
- Challenges raising capital for start up or expansion
- Millennials and others very attracted to social enterprise
- Potential for business development and job creation is huge, particularly in rural areas

Interest in CED tax credits

- Solar, Wind, Biomass
- Local food (production, retail, permaculture)
- Production and manufacturing
- Arts and Culture
- Seniors care and Home care
- Alternative transportation
- Eco-tourism
- Recreation
- Marina
- Tiny Houses
- Downtown business development

Challenges

- Promotion and Education
- Support services
 - Application process
 - Board/organizational development
- Demonstrating success

Contact us to see how we can help!



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